Malcolm Carral Abreu

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EDUCATION

Stanford University **Stanford, CA**
Bachelor of Arts | *International Relations & Economics* GPA: 3.9/4.0 | Expected June 2028
Relevant Courses: Applied Probability & Statistics, Linear Algebra, Machine Learning, Data Analysis, Global Economics, Programming Methodology (Python), Applied Econometrics, Statistics

RELEVANT WORK EXPERIENCE

JPMorgan **New York, NY**
Incoming Summer Analyst, Global Finance & Business Management | June 2027

PwC
Data Analytics Extern, Center for Improving Youth Justice (CIYJ) | May 2026 – August 2026

- Evaluated 50,000+ administrative, survey, and incident records to identify data-quality issues and improve reliability of nonprofit program reporting.
- Translated complex codebooks and large datasets into stakeholder-ready analyses supporting program evaluation and operational decision-making.
- Standardized data validation processes across multiple reporting systems, increasing consistency reducing discrepancies.

Aplazó – Fintech
Global Finance & Business Management Intern | June 2025 – August 2025

- Analyzed BNPL performance across 15+ customer cohorts, identifying repayment and default drivers to inform pricing and growth strategy
- Built Excel-based budgeting and forecasting models across 4 acquisition channels, increasing marketing ROI by ~15%
- Conducted competitive analysis of 12+ LATAM fintech competitors, evaluating market positioning and expansion opportunities
- Presented weekly portfolio performance insights to finance leadership, informing pricing and acquisition decisions

Dream Education Consulting
College Consultant | Mar 2024 – Present

- Advised 25+ students on college applications, scholarships, and financial aid strategy, improving application readiness and submission quality
- Developed and facilitated 5+ no-cost workshops for first-generation students focused on FAFSA completion, scholarship targeting, and application strategy

LEADERSHIP & PROFESSIONAL DEVELOPMENT

SEO Career
SEO EDGE Participant | Sept 2025 – Present

- Selected for a competitive national program (~200 participants) focused on finance, consulting, and technical interviews

Research Assistant
Stanford Graduate School of Business – GSB Behavioral Lab | Dec 2025 – Present

- Cleaned, analyzed, and visualized behavioral research datasets in R supporting multiple faculty-led studies.
- Synthesized peer-reviewed literature into research briefs and presentations informing ongoing behavioral science projects.

Founder & Executive Director
PaddleCleanMiami | Aug 2021 – Present

- Founded and scaled environmental nonprofit organizing 50+ coastal cleanups with 5000+ cumulative participants
- Directed 60+ volunteers and secured 8+ government and corporate partnerships to sustain operations
- Increased community participation by ~75% year-over-year through structured outreach and engagement strategy

Resident Advisor & Summer Student Orientation Leader
Stanford University | Jun 2025 – Present

- Support the safety and well-being of 100+ students, serving as a primary point of contact for residential concerns, policy enforcement, incident response, and medical support.

SKILLS & INTERESTS

Languages: English, Spanish, Italian
Technical: Excel, Python, SQL, R, PowerPoint, Word, CRM, Financial Modeling, Valuation Analysis, Portfolio Management
Interests: Tournament pickleball, Marathon training, Analog film photography, Independent restaurant critic